



## The Quality Employee

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## Soon you will become a job-seeker...



This presentation will explain what employers are looking for when hiring the right employee for their company.

Once you understand what employers are looking for, you can begin building your skills and personal marketing to get the job of your dreams.

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Before telling you what employers want...  
We must first address

## What Employers Don't Want?



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## Difficult People

As you learn about difficult mannerisms, recognize within yourself if you display anything difficult... and then realize that you need to work on it.

Do you know any difficult people?

How do you usually Respond to these People?



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## The Tank

Pushy and ruthless, loud and forceful, or with surgical precision of a laser, the tank assumes that the end justifies the means. Expect no mercy!

## The Sniper

This covert operator identifies your weaknesses and uses them against you, through sabotage behind your back or well aimed putdowns in front of others



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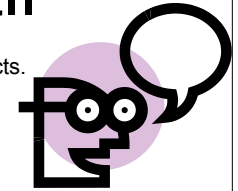


## Know it All

This person knows 98% of everything. Know-it-Alls will tell you what they know- for hours at time- but won't waist time to listen to your inferior ideas.

## Think they know it all

This person does not know much. They just think they do. This person exaggerates, brags, misleads, and distracts.



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## The Grenade

When they blow their tops, they are unable to stop, and shrapnel hits everyone in range. When the smoke clears, the cycle begins to build again.



## The Yes Person

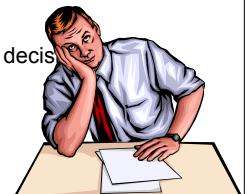
Quick to agree, slow to deliver, the Yes Person leaves a trail of un-kept commitments and broken promises.



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## The Maybe Person

They keep putting it off until it is too late. Then the decision makes itself and becomes nobody's fault but their own.



## The Nothing Person

You never know what is going on because they will never tell you. They give no verbal feedback.



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# The No Person



They say things like, "What goes up must come down!". They are discouraging and they drive others to despair.

# The Whiner

There is a plan for their lives, but they are not in it. Instead they whine continually and carry the weight of the world on their shoulders. They never take responsibility. Poor Me syndrome.



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# Are You That Difficult Person?



If you are, then maybe you need to work on  
**Your attitude**

It's time to answer questions on your worksheet under "What Employers Don't Want".

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# What Do Employers Want?



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# Attitude

Your attitude is the most important skill you can develop. Employers want to hire people with a great attitude. A bad attitude can bring down a company.



This person does what it takes to get the job done. A person with this skill does not need to be told what to do, instead they find tasks to keep themselves busy and efficient.

# Assertive

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Values are attitudes and beliefs about things we think are important in life. Employers want to hire someone with good values that represent their company.

# Values



# Ethics

Ethics are rules of personal behavior accepted by society. "Code of Conduct". Employers are looking for people that are honest and trustworthy and always doing the right thing.

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# Communication

To be successful in a career, you will need good reading, writing, listening, and speaking skills.

Did you know the #1 reason people get fired is that they cannot get along with team members. Most jobs require a person to work with others.

# Team Player



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# Willing to Learn

Nobody wants to work with a know it all. There is always something new to learn



# Appearance

You should always dress appropriately for your job. People do make an impression by how you present yourself.

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# Be The Best You Can Be!



It's time to answer questions on your worksheet under "What Employers Want".

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# What type of employee will you be?



## Create Your Brand:

- Develop your skills.
- Define who you are and what you can do.
- Create an application and resume.
- Market what makes you different than anyone else.
- Make connections and market yourself.

You have to work hard to stand out from the crowd if you want to land that perfect job. There is a lot of competition out there.